

RevPAR excluding tax by segment and by country – first half 2013

	Owned & leased (O&L)									O&L and Managed
	Occupancy Rate			Average room rate			RevPAR			(reported)
	(in %)	(chg in pts reported)	(chg in pts L/L (1))	(chg in % reported)	(chg in % L/L (1))	(chg in % reported)	(like-for-like(1))	(reported)		
Upscale and Midscale (in €)	64.8%	+1.8	+1.3	100	-0.7%	-0.3%	65	+2.1%	+1.7%	+3.5%
Economy (in €)	67.7%	-0.2	-0.3	56	-0.3%	+0.4%	38	-0.6%	+0.0%	+0.2%

(1) at comparable scope of consolidation and exchange rates.

UPSCALE AND MIDSCALE HOTELS	Nb of rooms	Owned & leased (O&L)									O&L and Managed
		Occupancy Rate			Average room rate			RevPAR			(reported)
		(in %)	(chg in pts reported)	(chg in pts L/L (1))	(chg in % reported)	(chg in % L/L (1))	(chg in % reported)	(like-for-like(1))	(reported)		
(in local currency)											
France	24,469	64.2%	+1.7	+1.4	119	-0.9%	+0.7%	76	+1.9%	+2.9%	+2.9%
Germany	16,441	66.9%	+1.9	+0.3	92	+3.8%	+1.8%	62	+6.8%	+2.4%	+6.9%
Netherlands	3,314	66.8%	-0.2	-0.1	89	-2.6%	-4.3%	60	-2.9%	-4.3%	-1.9%
Belgium	1,599	74.0%	+4.2	+4.5	102	-0.6%	-2.0%	76	+5.3%	+4.3%	+3.5%
Spain	2,283	55.2%	+0.3	-1.2	71	-4.2%	-4.6%	39	-3.7%	-6.9%	-0.1%
Italy	3,565	58.7%	+2.5	+1.3	89	-1.3%	-1.8%	52	+3.2%	+0.5%	+1.9%
UK (in £)	5,850	77.7%	+1.3	+1.8	85	+3.8%	+2.2%	66	+5.6%	+4.5%	+6.6%

(1) at comparable scope of consolidation and exchange rates.

ECONOMY HOTELS	Nb of rooms	Owned & leased (O&L)									O&L and Managed
		Occupancy Rate			Average room rate			RevPAR			(reported)
		(in %)	(chg in pts reported)	(chg in pts L/L (1))	(chg in % reported)	(chg in % L/L (1))	(chg in % reported)	(like-for-like(1))	(reported)		
(in local currency)											
France	35,880	68.4%	-0.7	-1.0	55	+0.8%	+0.3%	38	-0.2%	-1.2%	+0.9%
Germany	15,813	67.6%	-0.5	-0.4	57	+1.4%	+1.8%	39	+0.7%	+1.1%	+0.9%
Netherlands	2,289	73.2%	+1.7	+1.7	72	-4.7%	-4.7%	52	-2.5%	-2.5%	-2.5%
Belgium	2,821	75.1%	+2.5	+2.4	64	-1.6%	-2.0%	48	+1.8%	+1.2%	+3.0%
Spain	4,973	49.6%	-1.4	-1.8	47	-5.0%	-6.3%	23	-7.5%	-9.8%	-7.1%
Italy	1,740	69.1%	+2.8	+2.8	56	-3.6%	-3.6%	38	+0.5%	+0.5%	-2.7%
UK (in £)	9,790	77.1%	+0.9	+0.5	49	+6.7%	+2.5%	38	+8.1%	+3.2%	+7.4%

(1) at comparable scope of consolidation and exchange rates.