

# Sensing the moment

Angsana brings the adventure back into travel whatever your age or reason to visit. Intertwining local chic and a vibrant fun-filled atmosphere, Angsana offers amazing destination playgrounds across the world. Each hotel is uniquely designed to provide spacious stylish rooms and suites, perfect for couples, families and groups of friends.

angsana.com



RAFFLES \ ORIENT EXPRESS \ BANYAN TREE \ SOFITEL LEGEND \ FAIRMONT \ EMBLEMS \ SOFITEL \ RIXOS
ONEFINESTAY \ MANTIS \ MGALLERY \ ART SERIES \ PULLMAN \ SWISSÔTEL \ ANGSANA \ MÖVENPICK
GRAND MERCURE \ PEPPERS \ THE SEBEL \ MANTRA \ NOVOTEL \ MERCURE \ ADAGIO \ BREAKFREE \ IBIS
IBIS STYLES \ GREET \ IBIS BUDGET \ HOTELF1

ENSIME 21C MUSEUM HOTEL \ 25HOURS \ DELANO \ GLENEAGLES \ HYDE \ JO&JOE \ MAMA SHELTER \ MONDRIAN \ MORGANS ORIGINALS SLS \ SO \ THE HOXTON \ TRIBE \ WORKING FROM

>90%
OF INTERNATIONAL GUESTS

# Global footprint of 39 hotels OPEN APPRELINE

NETWORK → 18 HOTELS 2.874 ROOMS PIPELINE - 21 HOTELS 3.857 ROOMS

13 COUNTRIES	HOTELS NETWORK	ROOMS NETWORK	+PIPELINE <b>%</b>	
North, Central America & Caribbean	2	9*		<b>270</b> +430
Northern Europe	-	-		+201
Southern Europe	1	7%		196 -
India, Middle East & Africa	2	3%		<b>92</b> –
Greater China	5	39%		<b>1,107</b> +2,482
South East Asia	8	42%		<b>1,209</b> +716
Pacific	-	- }		- +28

## Development

	PRIME LOCATIONS	SECONDARY LOCATIONS	AIRPORTS SUBURBS
CAPITALS, KEY CITIES & RESORT DESTINATIONS	•	•	
MAJOR DOMESTIC DESTINATIONS	•		
OTHER CITIES & ATTRACTIVE TOURISTIC DESTINATIONS	•		

**NEW BUILT PREFERRED & CONVERSION** 

## Latest & upcoming openings

Corfu, Greece - 196 rooms (2021) Quzhou, China - 227 rooms (2022) Leishan, China - 140 rooms (2022) Tengchong, China - 174 rooms (2022) Siem Reap, Cambodia, 158 rooms, suites & villas (2022) Saranam Wellness Resort, Indonesia - 82 rooms (2022)

## Top 3 unique selling propositions

### SENSING THE MOMENT

Bonding and creating memories, ideal for:

- Family getaways
- Young adults seeking adventure
   & fun
- Corporate retreats for business executives

### RESORTS PROFESSIONALS

Angsana Player: actively engage guests within and outside the resort

Destination Playground: contemporary design with local elements & activities to reflect the destination

Rangers' Club: Kid's club highlighting sustainability

#### SPA EXPERTS

Ho Tram, Vietnam, 113 rooms (2022)

Angsana Spa: leading spa brand, focused on traditional Asian therapies.

Dedicated Spa Academy with Spa Therapist certification. Angsana Bath & Spa amenities available in the rooms and for retail.

Angsana spas are operated at third party locations - 30 Angsana Spa worldwide.

## **Passions**

### Bonding

Social spaces to meet others around the resort.

Time for family to play and be together.

A fun educational movement just for young travellers to feel just as special as their parents.

Get involved with a host of activities driven by 'Angsana Players'.

### Vibrant

Atmosphere of the resort is all about fun, energy and adventure. Displayed across the resort through uniforms to towels, décor, music and spa.

### Local chic

Living the local life including trying authentic local cuisine, local experiences and interacting with locals.

Local design and indigenous materials are reflected throughout the

## **Programming**

(1) For AAA ultra city center, historic conversion, the room size and areas can go down by 15-20% (2) Based on market demand

ROOMS		URBAN	RESORTS
<ul><li>— Average numb</li><li>— Room average</li><li>— Total Gross Floor</li></ul>	size (1) (sqm)	● 200-400 ● 40-45 ● 110-120	<ul><li>150-300</li><li>45-60 indoor + outdoor</li><li>120-130</li></ul>
FOOD & BEVERAGE	1 all day dir restaurant 1 specialty	J	1 destination dining (resort only) 1 bar
WELL-BEING	Angsana b Spa & Shop Rain Mist Vitality Poo	)	Spring Forest (optional for urban) Beauty garden (nice to have)
MEETINGS, EVENTS & OTHERS	Meeting ro Ballroom (ι	oms <sup>(2)</sup> urban only)	Gallery retail Kids Club, Kids Pool

## Customer profile

BUSINESS	17%	83%	LEISURE
DOMESTIC	36%	64%	INTERNATIONAL

# Top 5 flagships to visit

AGUNA PHUKET THAILAND



**VELAVARU** MALDIVES



LANG CO



TENGCHONG · HOT SPRING



CORFU GREECE



All figures as of end December 2021