# HYDE

### Brand Immersion Pitch

October 2021

## HYDE Brand Story

A decade ago, HYDE Lounge was perhaps the hottest ticket on the planet. No matter which side of the velvet rope patrons (or aspiring patrons) were on, everyone could agree that something very special was happening - and they wanted to be a part of it. With HYDE Hotels, a cult brand is opening its doors and inviting its followers to enjoy a new kind of hospitality. It is a broad invitation, speaking not only to those who visited the club in reality but also those who heard of it, read about it, and dreamed of it.

As HYDE translates the magic of its brand into a global hotel concept, it will offer a similar discovery and build a community of those in-the-know. There is an opportunity here to change the game, yet again, with a powerful new vision for HYDE Hotels, Resorts & Residences.

### A CULTURAL TOUCHSTONE

### A Tradition of Touchstones



Hyde Lounge may have seemed exclusive, but to its regulars, it was a warm and welcoming haven—a hub for like-minded people, and a home away from home. It was a place of nightlife adventure

WHAT PROPELLED HYDE LOUNGE TO THIS UNIQUE PLACE IN THE CULTURE? WHAT IS THE MAGIC OF HYDE?

### ESTABLISHED

2005

### BRAND OVERVIEW

#### VALUES

COMMUNITY HOMEY LOCAL

### ΜΟΤΤΟ

A Heady House of Seduction & Comfort



### **DESIGN STYLE**

HYDE is a balance of of an unexpected home away from homeplayful boldness and the comfortable aesthetic

#### SIGNATURES

The HYDE Host Eclectic Living Room Endless Sofa Garden of Eden Hyde Away

#### MISSION

This is a new kind of hospitality, grounded in the spirit of discovery, the fantasy of nightlife and adventure of connection.

#### COMP. SET

ACE THE STANDARD TRIBUTE JOIE DE VIVRE CANOPY VOCO / INDIGO

### STRAPLINES

'A Tribe called HYDE' 'Anything can Happen' 'Welcome Home' 'In The Know'

#### **DESIGN PRINCIPLES**

Unexpected & Layered Bold with Attitude Seductive & Artful

HYDE

## Brand Truths

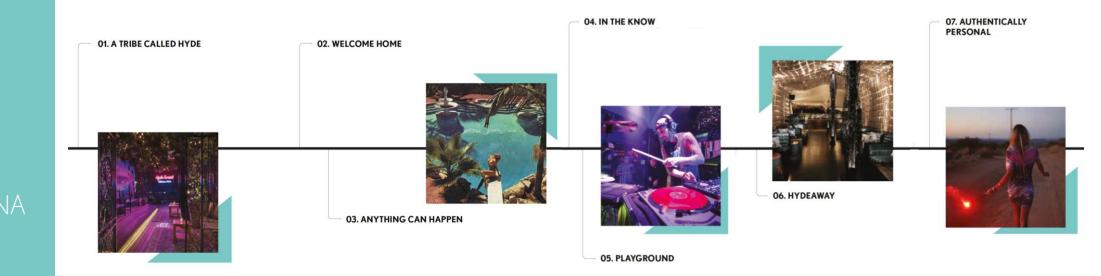


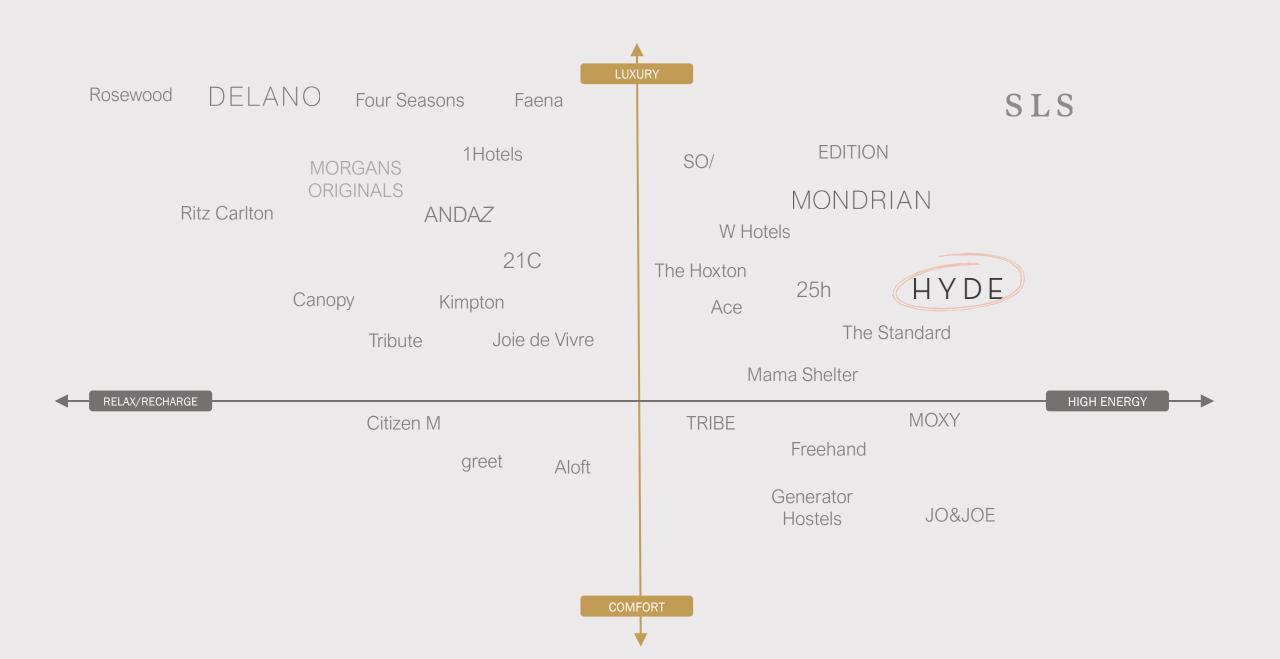
Hyde has seven brand truths. These truths not only describe Hyde Lounge; they are the enduring principles that define the Hyde brand.

They will inform every touchpoint of the guest experience at Hyde Hotels, from F&B to cultural programming, in-room amenities to interior design, and beyond.

The faithful realization of these truths will ensure that Hyde Hotels leverages the tremendous equity of its name—and it will allow it to capture the magic that made Hyde Lounge so iconic.

## 7 Brand Truths





### BRAND MARKERS: LOBBY

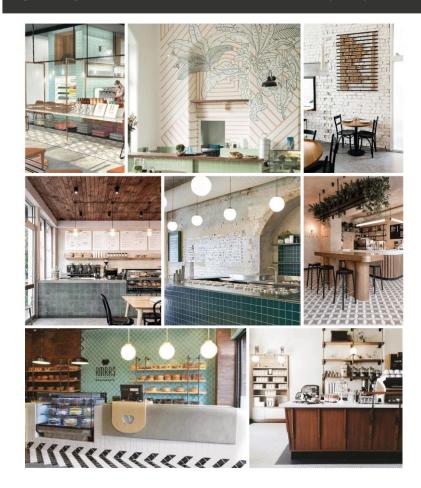


An Eclectic Living Room

**DESIGN SIGNATURES: PUBLIC AREAS** 

## PERQ

Inspired by the good natured, wholesome hospitality of the 1950s and '60s, the cafe is infused with a retro touch. A light color palette and curved corners enhance a casual atmosphere, providing a counterbalance to the intimate and moody lobby.



### Retail Shop

Curated kiosk in lobby, featuring accessibly chic personal grooming essentials, plus snacks, magazines, and more.



### Library

A curated selection of architecture, fashion, and design coffee table books for browsing, as well as an extensive selection of literary works featuring American classics, easy travel reading, and contemporary superstars. Books taken can be returned to any Hyde hotel.



Secret Bar

For Hyde Hotel guests only, featuring exclusive cocktails and ongoing secret concerts/DJ sets.



### Food Truck Meet-Ups

At properties that can accommodate it, bring in a handful of local food trucks on a Saturday night, creating buzz and feeding hungry revelers.



## ICONIC ELEMENTS: EXPERIENCE & AMENITIES

Through strategic collaborations and unassuming service concepts, every touchpoint of the Hyde Hotel experience offers an opportunity to delight and inspire guests in a way that only Hyde can.

Also, in keeping with Hyde's innovative and far-reaching success with vertical integration, these amenities would all be available for purchase, offering guests the opportunity to bring their favorite elements of the Hyde experience home with them.

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### Outdoor Activities

Hyde Hood Maps Outdoor

Original, collectible maps of the neighborhood surrounding the property A selection of classic outdoor games will heighten the feeling including highlights of great restaurants, bars, café, shops, etc. of the hotel's outdoor spaces as a friend's spacious backyard.



### The Mini-Bar

An Instagram-worthy tray setup with two custom Hyde cocktail recipes, custom-patterned stemware, mini martini shakers.





Bike Program

Free bicycles, available to guests, will enhance the connection of the hotel to the surrounding neighborhood.



# HYDE Design Story



Exuding a subtle sense of mystery and seduction, balanced with nostalgic glamour and a clean, modern sensibility - HYDE is a balance of playful boldness and the comfortable aesthetic of a home away from home.





UNEXPECTED Simple but effective design moments that start a conversation.

LAYERED Creating depth by layering textures, patterns and color.

ATTITUDE Design cues that signal an 'in-the-know' culture that is equal parts carefree, glamorous, bohemian and rock and roll.





ARTFUL Non-generic art that captures the individualistic narrative of HYDE Living.

SEDUCTIVE An indescribable and alluring ambiance to revel in.

A Heady House of Seduction & Comfort

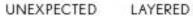




### DESIGN PHILOSOPHY 'A Heady House of Seduction & Comfort.'

DESIGN PRINCIPLES





ATTITUDE ARTFUL SEDUCTIVE

BOLD





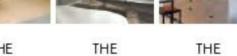


THE GARDEN ORIGINAL OF EDEN SOFA

AMBIANCE IS A HEDONISTIC

EVERYTHING POOL SCENE





THE THE ANTIDOTE PEEK-A-BOO 'KEEP-ALL'

GALLEY

PUBLIC AREAS

GUEST ROOMS









### THE HYDE LOOK & FEEL

A strong day-to-night transformation is key to the HYDE ambience and atmosphere





### DESIGN COLLABORATORS



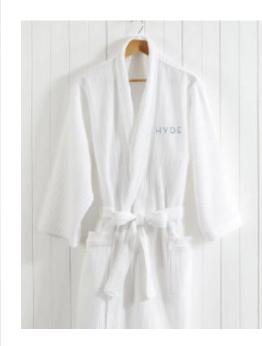
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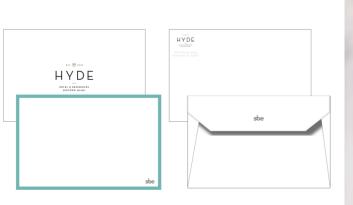
PLESSIS

SISTERS

**ESTUDIO** 

HYDE







### Everything You Need Nothing You Don't

## VISUAL IDENTITY COLLATERAL & MERCHANDISE

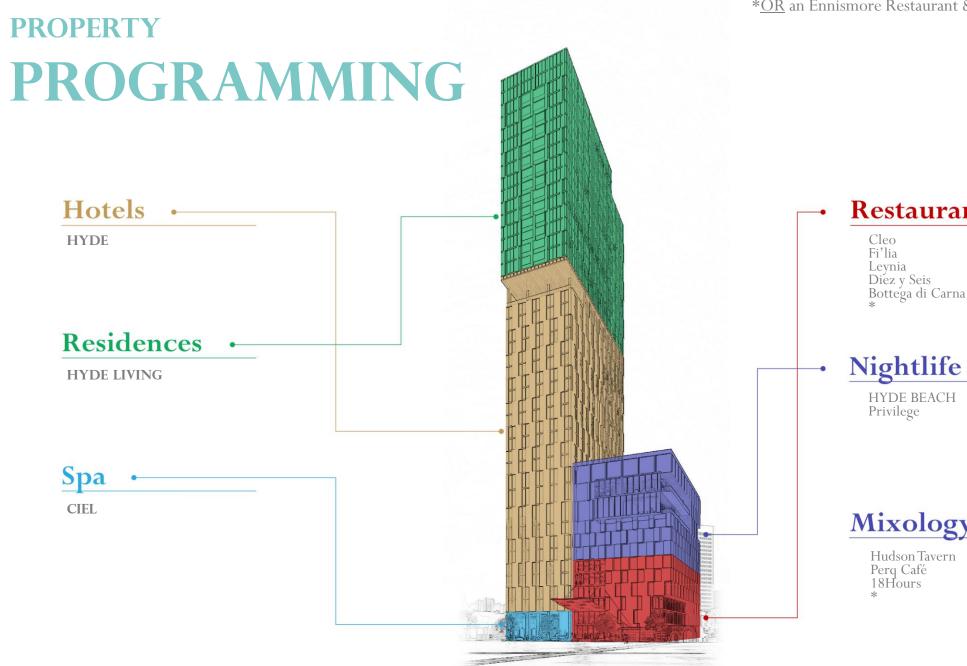








wildest dre



\*<u>OR</u> an Ennismore Restaurant & Bar concept appropriate to market

#### **Restaurants**

Nightlife & Day Clubs

### **Mixology & Lounges**

## DEVELOPMENT BRAND CRITERIA

		EUROPE	WORLDWIDE
URBAN	RECOMMENDED NUMBER OF ROOMS	150 and + keys	150 - 300 keys
	ROOM AVERAGE SIZE	20 - 28 m²	24 - 32 m²
	TGFA / ROOM	50 - 60m²	60 - 70 m²

ORT	RECOMMENDED NUMBER OF ROOMS	120 and + keys	100 – 300 keys		
RESORT	ROOM AVERAGE SIZE	28 – 40 m²	28 – 40 m <sup>2</sup> + balcony		
	TGFA / ROOM	60 - 80m²	80 – 110 m²		

- 1 Ennismore Lifestyle F&B outlet
- FOOD & BEVERAGE 1 Bar / Lounge
  - 1 Destination 3 meal restaurant
  - Ciel Spa (on market demand)

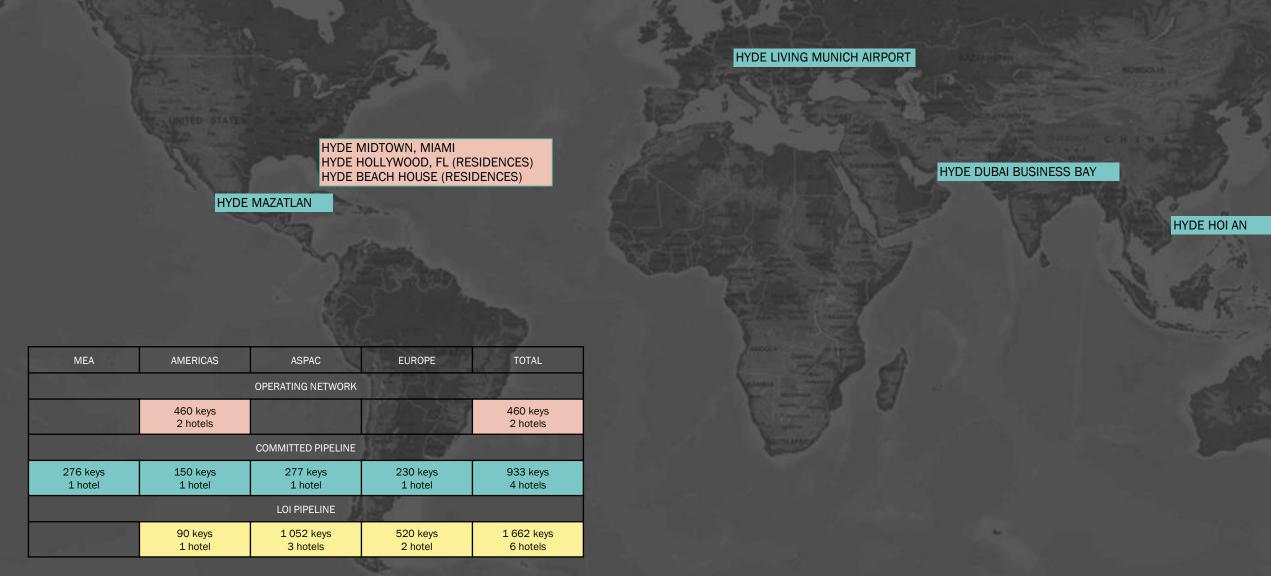
WELLBEING • HYDE Pool\* (highly preferable) \*Resort to have 2 pools, (1x Family 1x HYDE Beach Club)

- Fitness Center (on market demand)
- MEETINGS Meeting rooms (on market demand)
  - Ballroom (on market demand)

	PRIME LOCATIONS	SECONDARY LOCATIONS	AIRPORTS SUBURBS
CAPITALS KEY CITIES & RESORT DESTINATIONS	•	•	•
MAJOR DOMESTIC DESTINATIONS	•		
OTHER CITIES & ATTRACTIVE TOURISTIC DESTINATIONS	•		

## HYDE

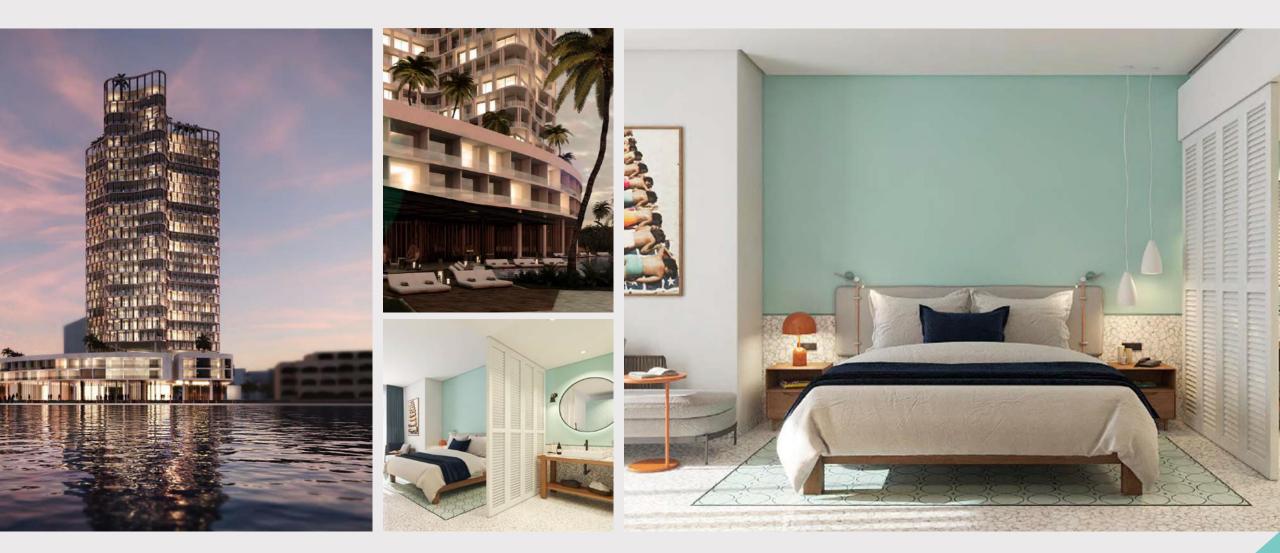
### THE HYDE FOOTPRINT & PIPELINE





#### HYDE DUBAI, BUSINESS BAY, UAE

**F+B Outlets: (5)** Cleo, Perq Café, Katsuya, Hudson Tavern, HYDE Pool Bar **Amenities:** Ballroom, Meeting Rooms, Spa **ID Designer:** CQS (Milan), Tristan Du Plessis (South Africa) Keys: 267 Room size: 36m2



#### HYDE MAZATLAN, MEXICO

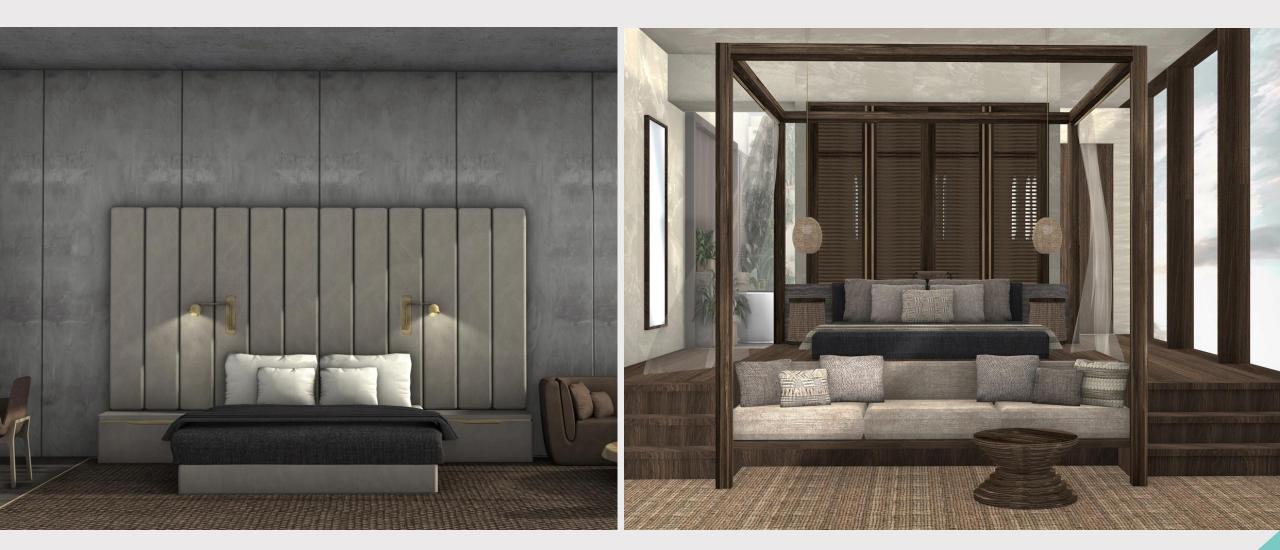
**F+B Outlets: (4)** All Day Dining, Lobby Bar / Lounge, Pool Bar & Grill, Spec Bar **Amenities**: Event Space, Spa w/ 6 treatment rooms, Fitness, Kid's Club **ID Designer:** AoMA Estudio

Keys: 150 & 50 BR Room size: 29 – 31 m<sup>2</sup>



#### HYDE LIVING LACAMPUS MUNICH AIRPORT, GERMANY

F+B Outlets: (4) All Day Dining, Bar, Hyde Away, Lobby Lounge + Breakfast offer Amenities: Fitness Center ID Designer: JOY Design Keys: 230 Room size: 21,5 - 33 m²



#### HYDE HOI AN, VIETNAM

**F+B Outlets: (4)** Hyde Beach Club, Perq Café, Hyde Kitchen & Cocktails, Hyde Lounge **Amenities**: 2 meeting rooms, Function Space **ID Designer:** Elenberg Fraser Keys: 277 + 247 BR Apartment size: 115 m<sup>2</sup> + 27m<sup>2</sup> terrace

