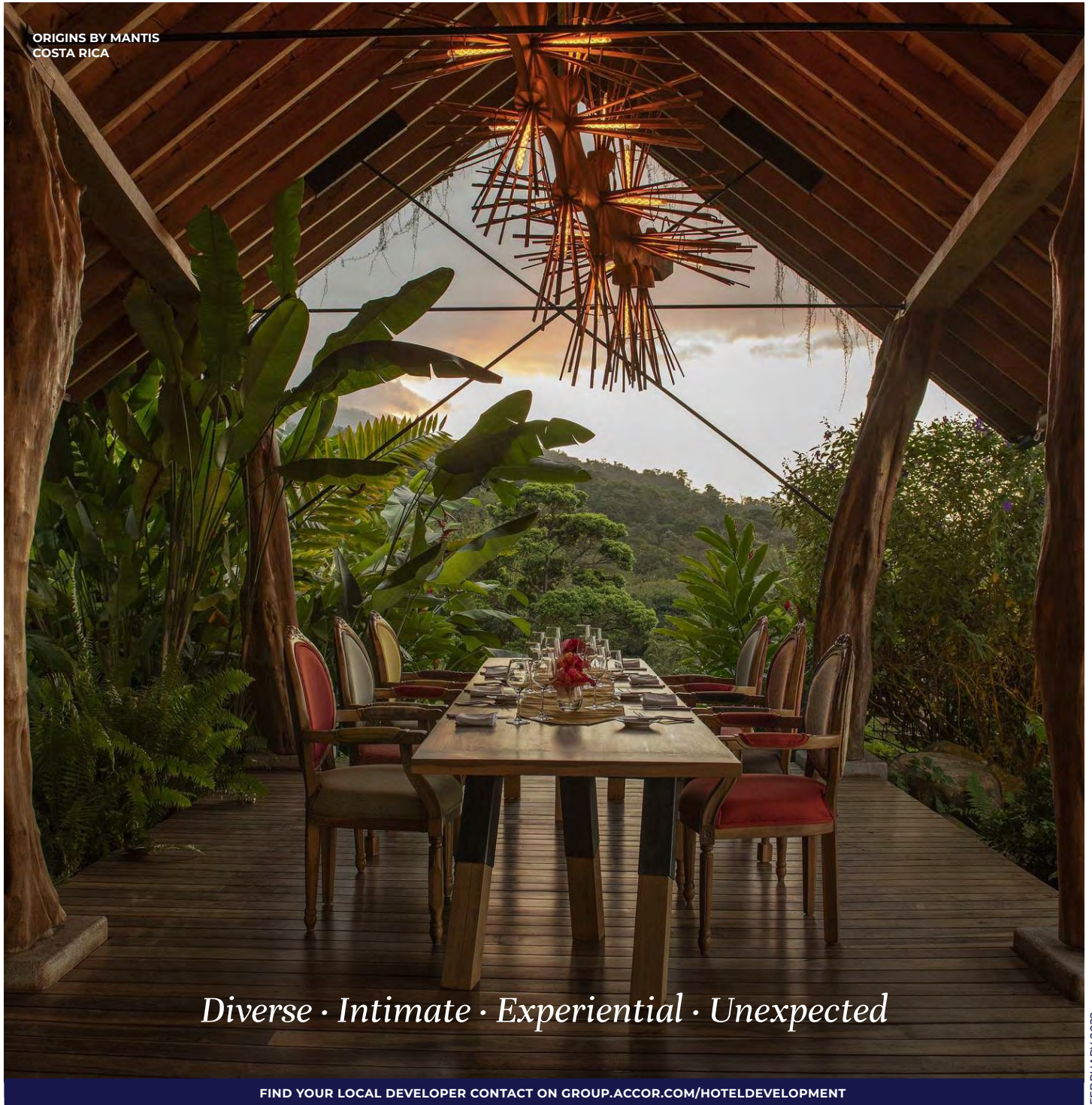




## *An exceptional place to find yourself*

Mantis is a leading, conservation-focused hotel group with curated hotels, eco-lodges and waterways located all over the world. Sustainable travellers have been enjoying eco-tourism, safaris and adventure travel with Mantis since 2000.

[mantiscollection.com](http://mantiscollection.com)



*Diverse · Intimate · Experiential · Unexpected*

FIND YOUR LOCAL DEVELOPER CONTACT ON [GROUP.ACCOR.COM/HOTELDEVELOPMENT](http://GROUP.ACCOR.COM/HOTELDEVELOPMENT)

RAFFLES \ ORIENT EXPRESS \ BANYAN TREE \ SOFITEL LEGEND \ FAIRMONT \ EMBLEMS \ SOFITEL \ RIXOS  
ONEFINESTAY \ MANTIS \ MGALLERY \ ART SERIES \ PULLMAN \ SWISSÖTEL \ ANGSANA \ MÖVENPICK  
GRAND MERCURE \ PEPPERS \ THE SEBEL \ MANTRA \ NOVOTEL \ MERCURE \ ADAGIO \ BREAKFREE \ IBIS  
IBIS STYLES \ GREET \ IBIS BUDGET \ HOTELFI

ENVISSMORE 21C MUSEUM HOTEL \ 25HOURS \ DELANO \ GLENEAGLES \ HYDE \ JO&JOE \ MAMA SHELTER \ MONDRIAN \ MORGANS ORIGINALS  
SLS \ SO \ THE HOXTON \ TRIBE \ WORKING FROM

### Global footprint of 35 hotels OPEN + PIPELINE

NETWORK → 23 HOTELS  
654 ROOMS

PIPELINE → 12 HOTELS  
427 ROOMS

10 COUNTRIES	HOTELS NETWORK	ROOMS NETWORK + PIPELINE	
North, Central America & Caribbean	2	3%	19
Northern Europe	3	17%	114
India, Middle East & Africa	17	79%	517 +427
Pacific	1	1%	4

### Development

	PRIME LOCATIONS	SECONDARY LOCATIONS	AIRPORTS SUBURBS
CAPITALS, KEY CITIES & RESORT DESTINATIONS	●	●	
MAJOR DOMESTIC DESTINATIONS	●		
OTHER CITIES & ATTRACTIVE TOURISTIC DESTINATIONS	●	●	

CONVERSION PREFERRED & NEW BUILT

### Latest & upcoming openings

Origins by Mantis, Costa Rica - 7 rooms (Jan. 2021)  
Siringit Serengeti Camp, Tanzania - 8 rooms (Aug. 2021)  
Mansa Marina by Mantis, Cabo Verde - 32 rooms (July 2022)  
Mantis Kivu Queen Burunga, Rwanda - 10 rooms (July 2022)

### Top 3 unique selling propositions

#### PASSIONATE CONSERVATIONISTS

All aspects of our business model are conservation and sustainability focused.

We foster a human and nature connection and inspire our guests to adopt our philosophy.

We provide experiences that connect guests to nature, educate and enhance their perspective on life.

Mantis has founded an NPC which raises funds for and implements community and conservation projects. These include the procurement of sustainable products to be used and sold in all Mantis properties.

#### X CELEBRATING LOCALITY

We are off-the-beaten-track; our hotels are integrated into the destination.

We celebrate the authenticity, heritage and culture of a destination through service, culture and design.

We employ local, and do whatever we can to support our neighbouring communities.

We use locally sourced food and resources, and promote indigenous designers, artists and other local talent.

#### X SUSTAINABLE ADVENTURES

A successful business model combining tourism and conservation focused adventures.

Tailor-made hotels and brand experiences (three hospitality categories which steer away from mass production: Hotels, Eco-lodges and Waterways).

We promote adventures that have been carefully crafted and made available without harming the natural world.

Our hotels are experience-centric, giving guests access to rare encounters and destinations: wildlife safaris, community and culture immersion, remote destinations.

### Passions

**Conservation.** We care about our natural world, our wildlife and our communities, and we look for ways to help and educate others about conservation, wherever possible. We aspire to do better. We inspire our guests to do better.

**Celebrating locality.** We celebrate the authenticity, heritage and culture of a destination through food, service and design. We are inspired by culture and diversity. We believe in conserving tradition. We aim to introduce our guest to authentic destinations. We highlight and amplify the uniqueness of our lands.

**Sustainability.** Luxury hospitality, but never at the expense of our planet. We promote adventures that have been carefully crafted and made available, without harming the natural world.

### Customer profile

TRANSIENT	GROUP
80%	20%
DOMESTIC	INTERNATIONAL
30%	70%

### Operating mode

NETWORK	
FRANCHISE	9%
MANAGEMENT	91%

### Programming

(1) For AAA ultra city center, historic conversion, the room size and areas can go down by 15-20%  
(2) Based on market demand (3) Nice to have

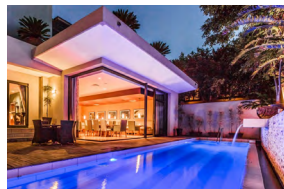
ROOMS	● ECO-LODGE	● CURATED HOTEL
— Average number of rooms	● 30-100	● 50-120
— Room average size <sup>(1)</sup> (sqm)	● 50+	● 40+
— Total Gross Floor Area <sup>(1)</sup> (sqm)	● 120+	● 100+
FOOD & BEVERAGE	● 1 restaurant 1 private dining area 1 social lounge 1 bar Inroom dining	● 2 dining areas ( <i>inside and open air</i> ) Inroom dining Offsite dining ( <i>picnic area</i> ) 1 bar
WELL-BEING	● Spa ( <i>branded</i> ) <sup>(3)</sup> Swimming pool <sup>(3)</sup> Fitness centre ( <i>onsite or nearby</i> )	● Spa ( <i>branded</i> ) <sup>(2)</sup> Fitness centre Swimming pool Private Plunge pools <sup>(3)</sup>
MEETINGS, EVENTS & OTHERS	● Meeting rooms (min 1) <sup>(2)</sup> Event rooms (min 2) <sup>(2)</sup> Business centre available	● Library/Private lounge Public areas with viewing deck Boma ( <i>outdoor fire pit place</i> ) Curios Shop Meeting rooms (min 1) <sup>(2)</sup>

### Top 5 flagships to visit

THE DRAYCOTT  
UNITED KINGDOM



MANTIS No5 BOUTIQUE ART  
HOTEL, SOUTH AFRICA



ZAMBEZI QUEEN  
BOTSWANA



OCEANA BEACH & WILDLIFE  
RESERVE, SOUTH AFRICA



MANTIS FOUNDER'S LODGE  
SOUTH AFRICA

