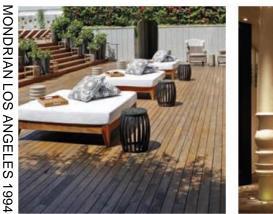
# WHY INVEST IN MONDRIAN PITCH OCTOBER 2021

## MONDRIAN

## There is nothing like Mondrian

With staircases to dream upon, giant bells to welcome guests and the most inventive design in hotels, Mondrian is a version of wonderland. The design is the most clear expression of the thoughtfulness and creativity that goes into making every guest feel that they are discovering a world plugged into a culture curated exclusively for them.

### MONDRIAN BRAND STORY





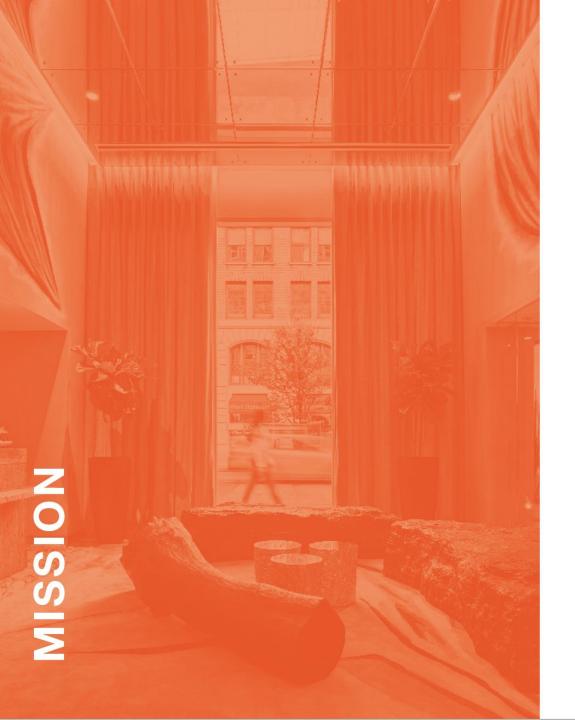


The original vision of the boutique pioneers:

"smaller, more intimate atmosphere" "individual style" "personalised attention + unique guest experience "a public areas first – strategy"







Mondrian is a way of travel. With its groundbreaking design and progressive programming it is a "must" destination for locals or travelers. Mondrian is always at the heart of the most exciting cultural scenes in the world, serving up innovation and creativity for everyone. Mondrian provides a playful framework so that guests and locals alike can immerse themselves in the culture of each city it inhabits. At Mondrian, anything you want is yours... and we do it with an international level of service, everywhere.

CORE VALUES



Mondrian is at the cultural center of a city. It recognises the culture of a place and expands what that culture can be.

### **Design Innovator**

Mondrian always has the best design. It looks to the future rather than following a trend. The design is powerful because it is rooted in a story.

### International

Mondrian spans the globe and welcomes the world and its influences through its doors.

### Plug & Play

Mondrian is always ready to play. It is set up for the guest's enjoyment whatever that might be. All they need to do is plug into the Mondrian mindset.

#### **ESTABLISHED**

1994

### Brand OVERVIEW

#### VALUES

CULTURAL CONNOISSEUR DESIGN INNOVATOR INTERNATIONAL PLUG & PLAY

#### ΜΟΤΤΟ

Mondrian is a way of travel. With its groundbreaking design and progressive programming it is a "must" destination for locals or travelers.

#### **GUEST PROMISE**

Leave reality to enter fantasy as you pass the signature Mondrian doors and discover a modern fairytale unlike any other.



#### **SIGNATURES**

SLEEK MINIMALISM A HINT OF COLOUR LOCAL CHARM

#### MISSION

Mondrian provides a playful framework so that guests and locals alike can immerse themselves in the culture of each city it inhabits.

#### COMP. SET ANDAZ KIMPTON W HOTEL PUBLIC

#### **DESIGN PRINCIPLES**

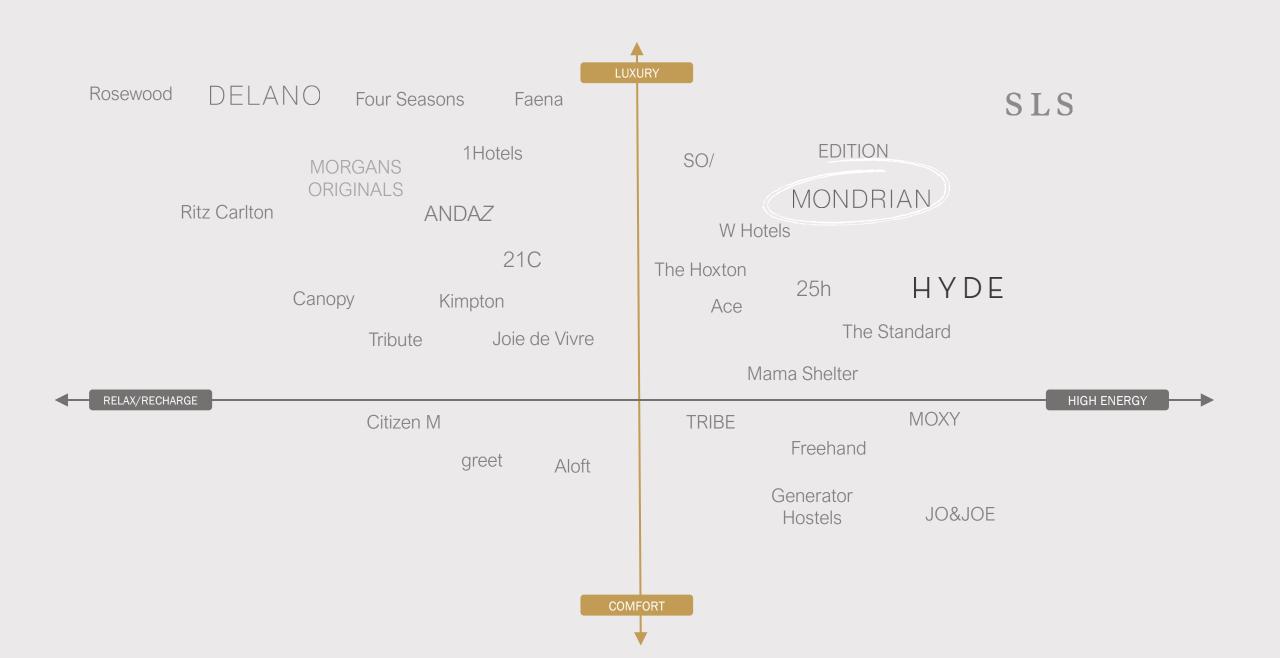
'A Tale of Sculpture & Culture'

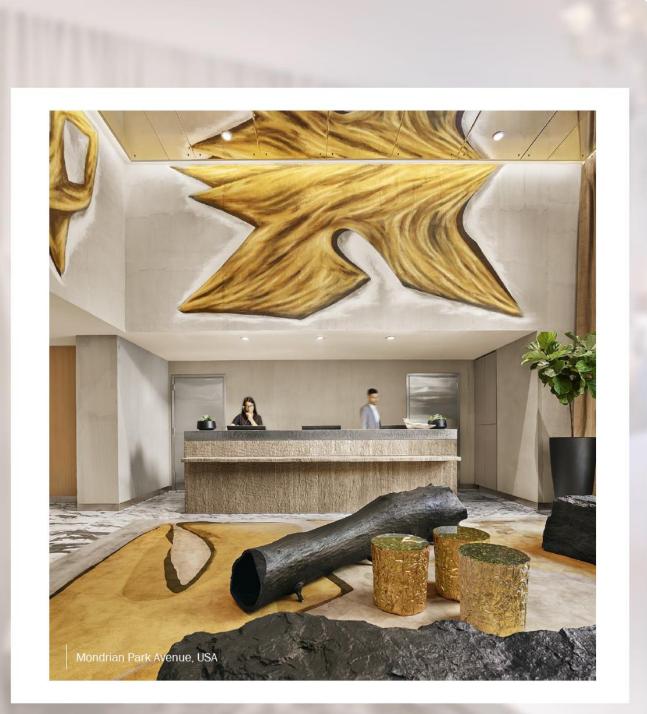
SCUPTURAL BOLD STIMLUATING

#### **DESIGN STYLE**

#### Mondrian is a design innovator

Each property's design elements are rooted directly in the city in which it resides – featuring local artists, designers and chefs

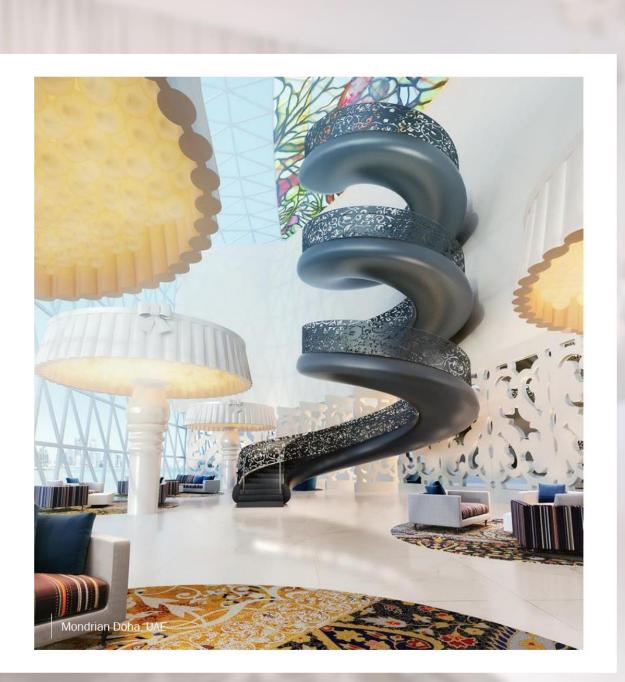




## CULTURAL CONNOISSEUR

Mondrian is at the cultural center of a city. It is inspired by the city the city it resides in

Each property's design elements are rooted directly in the city in which it resides – featuring local artists, designers and chefs



## A "MUST DESTINATION" WITH SURPRISING DESIGN

Mondrian provides a playful framework through oversized elements, serving up innovation and creativity for everyone



## MONDRIAN GUESTS ARE

Looking for a hotel *Finds a new world* 

Looking for a place to stay Finds a personal space

Looking for somewhere to eat *Finds exclusive restaurants* 

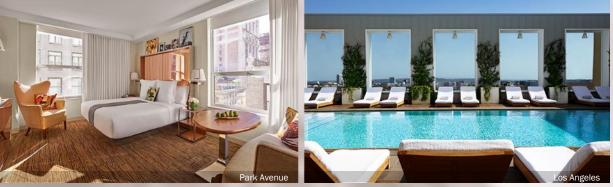
Looking for a bar Finds the world's best cocktails

Looking for a new city Finds a new culture

### MONDRIAN







## DESIGN PHILOSOPHY

'A Tale of Sculpture & Culture'

Leave reality to enter fantasy as you pass the signature Mondrian doors and discover a modern fairytale unlike any other.

Mondrian is at the cultural center of a city. Each property's design elements are rooted directly in the city in which it resides – featuring local artists, designers and chefs

*'A "must destination" with surprising design'* Mondrian provides a playful framework through oversized elements, serving up innovation and creativity for everyone

Iconic brand identifier: spectacular staircase

#### DESIGN PHILOSOPHY

#### 'A Tale of Sculpture and Culture'

#### **DESIGN PRINCIPLES**



#### **DESIGN SIGNATURES**



### OUR DESIGN COLLABORATORS



#### **PHILIPPE STARCK**

Mondrian Los Angeles Mondrian Bordeaux



#### **ROBBYN CARTER**

Mondrian Gold Coast Mondrian Singapore



**TRISTAN PLESSIS** 

Mondrian Abu Dhabi



#### KARIN KRAUTGARTNER

Mondrian Hong Kong

MARCEL WANDERS

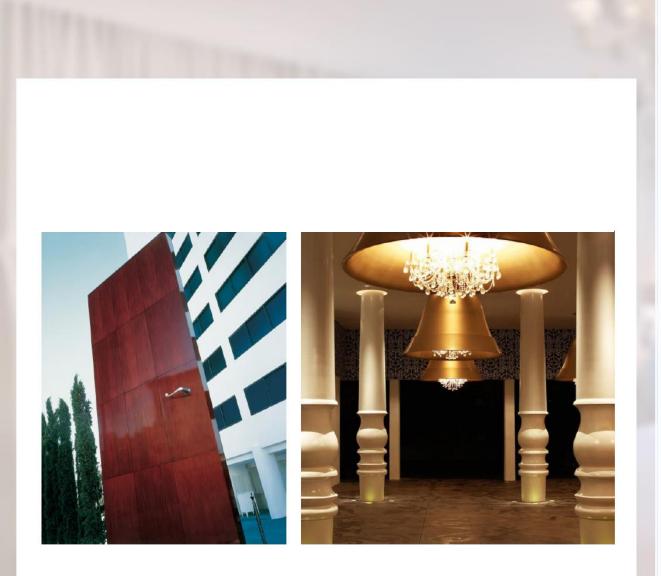
Mondrian South Beach Mondrian Doha



## ICONIC ELEMENTS: LOCAL CULTURE

#### Inspired by the cities that they reside in.

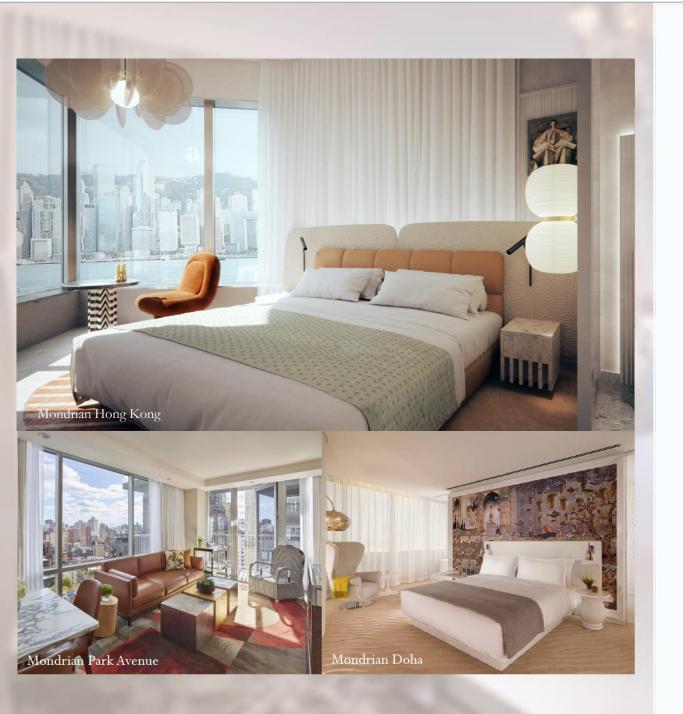
Mondrian by design is a brand that allows each property to have a personality of its own – and that comes through in unique design elements inspired by the city they reside in.



## ICONIC ELEMENTS: OVERSIZED ELEMENTS

#### Our design is always surprising.

Mondrian properties around the world feature signature design elements that represent the locale and the mindset of the designer.

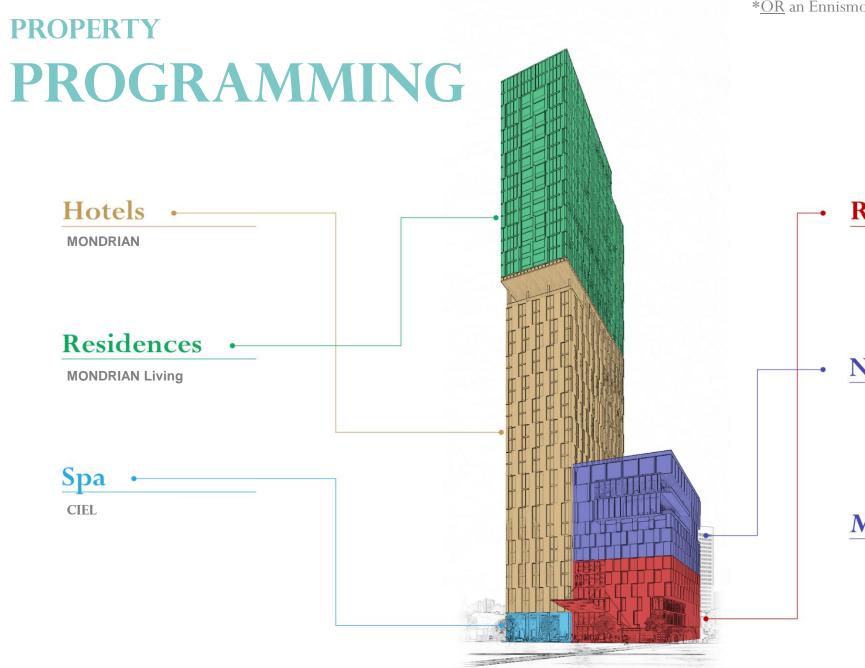


## THE MONDRIAN GUESTROOM

#### Beautiful, elegant, sophisticated.

Mondrian guest rooms feature elegant design elements, bold color palettes and timeless modernity – inspired by the location and creativity of our design partners.

Average Room Size: 30-40 Square Meters



#### \*<u>OR</u> an Ennismore Restaurant & Bar concept appropriate to market

#### Restaurants

Katsuya Cleo Fi'lia Leynia Diez y Seis Bottega di Carna \*

#### Nightlife & Day Clubs

SKYBAR Privilege Altitude Pool & Lounge RISE Black Orchid BOND

#### **Mixology & Lounges**

Rumpus Room Blind Spot 18Hours Dandelyan Christina's

## DEVELOPMENT CRITERIA

Programming & Development

			EUROPE	WORLDWIDE
	URBAN	RECOMMENDED NUMBER OF ROOMS ROOM AVERAGE SIZE TGFA / ROOM	200 + keys 26 - 32 sqm 60 – 75 sqm	150 - 300 keys 35 – 40 sqm 90 - 100 sqm
	RESORT	RECOMMENDED NUMBER OF ROOMS	150 + keys	150 – 300 keys
		ROOM AVERAGE SIZE	32 - 38 sqm + balcony	40 – 50 sqm

- **TGFA / ROOM** 75 110 sqm 100 150 sqm
  - 1 Ennismore Lifestyle F&B outlet
  - FOOD & BEVERAGE 1 Bar / Lounge
    - 1 Destination 3 meal restaurant
    - WELLBEING · Ciel Spa (on market demand)
      - Pool + Pool bar
      - Fitness Center
    - MEETINGS · Meeting rooms (on market demand) · Ballroom (on market demand)

	PRIME LOCATIONS	SECONDARY LOCATIONS	AIRPORTS SUBURBS
CAPITALS EY CITIES & RESORT DESTINATIONS	•	•	•
IAJOR DOMESTIC DESTINATIONS	•		
OTHER CITIES & ITTRACTIVE OURISTIC DESTINATIONS	•		



#### THE MONDRIAN FOOTPRINT & PIPELINE

## MONDRIAN

MONDRIAN BORDEAUX DES CARMES MONDRIAN IBIZA (CALA LLONGA) MONDRIAN SHOREDITCH LONDON

#### MONDRIAN SOUTH BEACH MONDRIAN PARK AVENUE MONDRIAN WEST HOLLYWOOD

MONDRIAN MEXICO CITY POLANCO

MONDRIAN DOHA

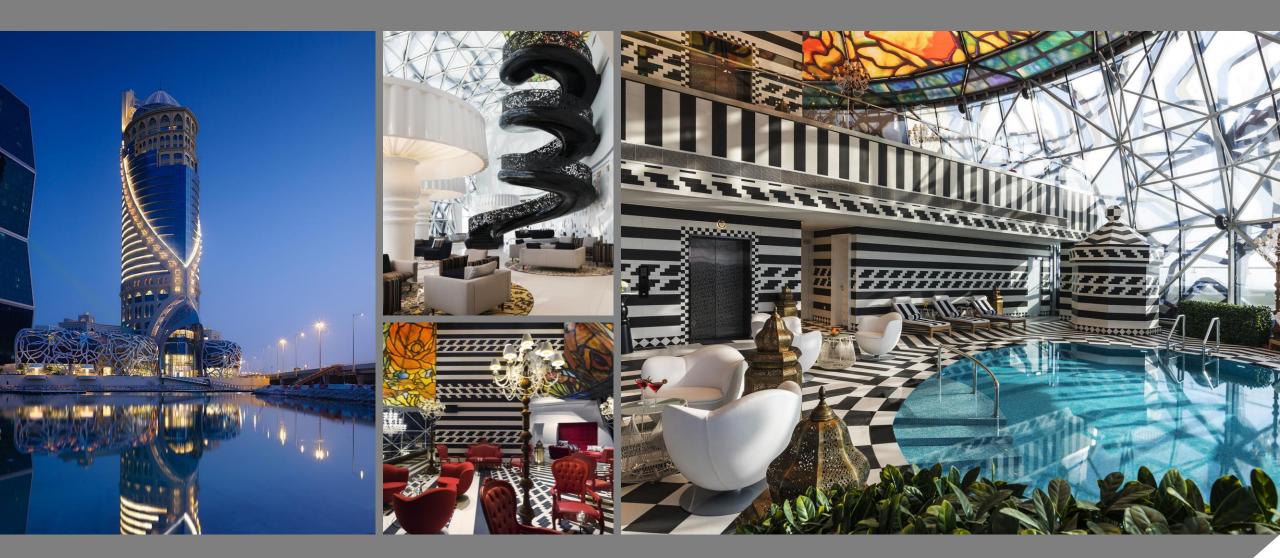
MONDRIAN HONG KONG

MONDRIAN SEOUL ITAEWON

MONDRIAN SINGAPORE DUXTON MONDRIAN HOI AN BEACH RESORT

MONDRIAN GOLD COAST

			and the second s				
MEA	AMERICAS	ASPAC	EUROPE	TOTAL			
OPERATING NETWORK							
270 keys 1 hotel	630 keys 3 hotels	296 keys 1 hotel	5	1 196 keys 6 hotels			
COMMITTED PIPELINE							
	133 keys 1 hotel	1 139 keys 4 hotels	452 keys 4 hotels	1 724 keys 9 hotels			
LOI PIPELINE							
250 keys 1 hotel		1	245 keys 2 hotels	495 keys 3 hotels			



#### MONDRIAN DOHA, QATAR

F+B Outlets: (9) Morimoto, Cut by Wolfgang Puck, Walima, Hudson Tavern, RISE, EllaMia Doha, Black Orchid, Smoke & Mirrors, 12 Chairs Caviar Bar (coming soon) Amenities: Ballroom, Boardroom, Fitness Center, ESPA Female & Male Spa ID Designer: Marcel Wonders Keys: 270 Room size: 48 m<sup>2</sup>

> Opened 2018



#### MONDRIAN SEOUL ITAEWON, SOUTH KOREA

**F+B Outlets: (4)** Cleo, Altitude, Privilege, Blind Spot **Amenities**: Ballroom, Meeting Rooms (2), Fitness, Health Club, Swimming Pool **ID Designer:** Asylum Keys: 296 Room size: 22 m<sup>2</sup>

> Opened 2020

#### LATEST OPENING



#### MONDRIAN SHOREDITCH LONDON, UNITED KINGDOM

F+B Outlets: (2) BIBO by Dani Garcia, Bar/Café

Amenities: Rooftop Lounge & Pool Terrace, Rooftop Pool, Existing Members Club (Café, 2 Bars, Nightclub, Screening room), Meeting rooms, Spa & Fitness, Indoor Pool

**ID Designer:** Goddard Littlefair

Keys: 120

Opened 2021

#### **UPCOMING OPENING**



#### MONDRIAN BORDEAUX HOTEL DES CARMES, FRANCE

**F+B Outlets: (1)** Katsuya Bar & Restaurant **Amenities**: 2 Meeting rooms, Pre-Function room, Fitness, Spa, Indoor Pool, Outdoor Patio **ID Designer:** Philip Starck Keys: 97 Room size: 25 - 27 m<sup>2</sup>

> Opening Q2 2022

### THANK YOU